• 101 NPOs (out of 218 partners) completed the Annual Survey – a 46% response rate.

• The annual survey composed 33 questions which took 40 – 45 minutes for NPOs to complete.

• Some initial comparisons between the results in 2016 (n=101) and 2015 (n=90) are included in our analysis. *(Note: only 62 of the same NPO Partners completed the survey both years therefore it is not a perfect comparison.)*
41% of the NPOs responding have been in operation for less than five years. Almost 20% have been in operation for at least 10 years.
43% of NPO Respondents operate as unregistered, volunteer groups
21% of NPO respondents have their own license (official red stamp)
And 35% operate as a project or sub-group of another licensed organization
Over 80% of LIN’s NPO Partners focus on EDUCATION
At least 20% of our NPO partners are focusing on Development, Poverty, Environment, Healthcare and/or Disability Issues

“Other” causes include:
Abuse/Violence, Animal Rescue, Vocational Training, Tourism, Sex Education, Clean Water, LGBT, Students, Psychology, Children, Vocational Training/Employment Services, Biodiversity/Wildlife Protection
Estimated number of beneficiaries served last year by categories

Students (Secondary, High School University) 1,789
Low Income Households (including Homeless) 1,630
Children/Youth 36,477
Victims of Abuse/Violence 264
Disadvantaged Children (e.g., street children, orphans) 706
PWD 8,170
Migrants 14,151
LBGT 191,655
HIV/AIDS 305
Ethnic Minorities 22,340
Animals 1,623
Transgender 3,760
Men/Boys 175,920
Women/Girls 192,720
Elderly (60+) 9,208
Adults (26-59) 112,713
Youth (16-25) 172,830
Children (Under 16) 76,905

LIN’s NPO Partners served over 376,244 Beneficiaries last year.
37% of NPO Respondents said they have no office
27% of NPOs “borrow” their office space (not owned, no rental fee)
33% own and/or rent their office space
40% of NPOs said their relationship with the government improved compared with the previous year while 54% reported no change
57% of the NPO Respondents said they receive no support from the government
Among the 43% that do receive support, NPOs sited help with approvals (27%), project collaboration (17%), and/or funding (9%).
69% of NPOs reported unstable, poor or very poor financial health (demonstrating uncertainty about whether they could find sufficient funds for the coming year).

NPOs Respondents were mixed about their fundraising experiences:

- NPOs experiencing difficulty cited a poor economy, lack of experience and/or internal issues.
- NPOs finding it easier to raise funds cited experience, strategy, and/or improved donor trust and relationships.

54% of NPO Respondents said they had 5 or fewer donors!
More than half of LIN’s NPO partners (53%) have an annual budget under VND 100 million. LIN’s NPO partners receive funds from local individuals (76%), local companies (55%), foreign companies (53%), income generating activities (50%), foreign individuals (49%) and/or local government (32%). Less than 25% of LIN’s NPO partners receive funds from INGOs, NPOs, Bilateral, Multilateral or Foreign Government Agencies.
61% of NPO Respondents reported improved organizational capacity in 2016 compared with the previous year. (14% reported feeling weaker in 2016)

External Communications, Strategic Planning, Stakeholder Engagement and Legal Issues remain as the top four organizational development challenges facing our NPO Partners.
Overall NPO partner satisfaction with LIN remained largely the same with some improvement in 2016 compared with 2015 results.
LIN improved its impact on our NPO Partners ability to connect with donors and volunteers and provide them with information that was relevant to their needs.
How Likely NPO’s partner to recommend LIN?

Net Promoter Score = 51
(Subtract percentage of respondents rating LIN 0 to 6 from percentage rating LIN 9 and 10)
This is the same NPS score LIN received in 2015.